QUESTIONS AND ANSWERS

- 1. Booklets for the inforce plans prior to the plan changes on 6/25/16, 1/1/17 and 7/1/17. We will need to make adjustments to account for these plan changes and/or increases to the benefits for specific classes. Attached are the requested term life documents. You'll be able to reference the document titled "Superior Court of CA, County of SB Minnesota Life Term Certificate eff 2-6-2016" for benefits prior to the changes that were effective January 1, 2017 and July 1, 2017. *[will be posted to RFP]*
- 2. More current experience. What we received ends 12/31/18. Securian does not have experience information for 2019 but they were able to confirm a claim was incurred where the person had both basic and supplemental life \$35K paid on basic and \$210K on supp.
- 3. The RFP requests that funds be provided for wellness and communication services. (Letter L of the Additional Court Proposal Requirements) Please provide a specific amount requested for these services, if available, and additional details on the intended use of these funds. The court does not have a specific amount it is requesting. Funds have been used for a variety of things. Wellness platforms, communication tools, purchasing wellness related raffle prizes for annual open enrollment health events, incentives for wellness platform participants, and recently a monthly wellness newsletter.
- 4. Please provide the Court's address for the requested hard copy and electronic copy proposal submission. We were unable to locate the Court's address in Exhibit A. Please see section 7.0 of the RFP document for information regarding submission of proposals, including the court's delivery address.
- 5. Is there a form to submit in order to demonstrate our DVBE commitment to be considered for the DVBE incentive? If so, please direct where we can locate it. There is no required form for DVBE. Bidders should submit their DVBE certification from the Department of General Services (DGS) with their proposal.
- 6. On the census, one individual (in row 647 of the Excel file, a Legal Processing Assistant II) is listed as having \$2,400,000 of supplemental life coverage. This coverage amount is over the maximum coverage amount of \$700,000 listed in the policy. Please correct this coverage amount and send an amended census. This was a typo. The amount should be \$240,000.00. [USI will email the corrected census.]
- The RFP indicates that the Basic Life rate was reduced on 01/17. Can you please provide the prior rate and rate history back to 2014? Information has been posted in the form of two documents: 1) RFP 20-03 Securian Rate Confirmation Letter 8.1.11 to 7.31.14.pdf and 2) RFP 20-03 Securian Supplemental Agreement Fully Executed eff 2015.pdf.
- Can you please provide an invoice or bill statement in order to validate lives/volume/premium? Information has been posted in the form of one document: RFP 20-03 Securian June 2019 Billing Statement.pdf.
- 9. Eligibility is 40 hours per pay period. Is the pay period determined weekly, biweekly, or does it vary by class/employee type? Bi-weekly; 26 pay periods.

QUESTIONS AND ANSWERS

- 10. According to the census, there are 2 employees with \$50,000 in child supplemental Life and 3 with \$200,000. Are those amounts inaccurate and should be \$5,000 and \$20,000 respectively? Yes, you are correct. The corrected census will be emailed by USI.
- 11. Which "online eligibility system" do you use? Does it allow for online, self-service enrollment? Is it accessible on the internet? Is it mobile-responsive? Phoenix is the system which is an SAP product and Shared Services administers the system that allows for employee self-service enrollment. It is not mobile-responsive.
- 12. Under the "Additional Court Proposal Requirements" section of the RFP, line item L reads "Please include optional funds to be used for wellness and communication services such as Jellyvision, a decision-making tool for online enrollment." Is there a specific dollar amount you are requesting? What is the first year cost of Jellyvision? There is no specific dollar amount. Please submit a public records request to PRR@sb-court.org.
- 13. Are you currently utilizing any Disabled Veteran Business enterprise? This question is not applicable to this solicitation. Please submit a public records request to <u>PRR@sb-court.org</u>.
 - If so, what type of services are they providing?
 - What do you feel is working/not working currently with those services?
- 14. Are you able to provide a preferred vendor list for Disabled Veteran Business? The Court does not have such a list.
- 15. How important is utilizing a Disabled Veteran Business enterprise to you? What overall weight does it bear on the award? Please reference section 13.0 of the RFP document.
- 16. Please provide 2019 Experience if available. Securian does not have experience information for 2019 but they were able to confirm a claim was incurred where the person had both basic and supplemental life \$35K paid on basic and \$210K on supplemental.
- 17. Please confirm on the OPTL census, the Individual that is shown covered for 2.4M should actually be 240K. It should be \$240,000 revised census will be emailed by USI.
- 18. It appears as though there are no "C11" contract employees on the census but the RFP indicates that these employees are supposed to be covered. Can you get clarification on this? We do not currently have any C11 contract employees. If they met the eligible requirements of scheduled 40 hours per pay period they would be eligible for Basic Life. The other benefits would be depended what is in their contract to determine if they would be eligible.
- 19. For future quotes, does the group participate it PERS, SSDI or both? This question does not apply to this solicitation. When the Disability coverage is solicited, the information will be provided.